# Michigan Deptartment of Treasury 496 (2-04) Auditing Procedures Report

| Issued under P.A. 2 of 1968, as amende  |  |                                       |  |                                   |                        |                       |
|---|--|---------------------------------------|--|-----------------------------------|------------------------|-----------------------|
| Local Government Type City Township V   | /illage                                  | Local Government SCHOOLCR             | Name RAFT COUNTY EDC   |                                   | County<br>SCH          | /<br>IOOLCRAFT        |
|   | Opinion Date<br><b>1/20/05</b>           |                                       | Date Accountant Report Subm<br>3/16/05   | nitted to State:                  |                        |                       |
| We have audited the financial accordance with the Statemer<br>Financial Statements for Counti | nts of the Governr                       | mental Account                        | ing Standards Board  | (GASB) and th                     | ne <i>Uniform</i>      | Reporting Format for  |
| We affirm that:   |  |                                       |  |                                   |                        |                       |
| We have complied with the   | Bulletin for the Au                      | dits of Local Uni                     | its of Government in Mi  | <i>ichigan</i> as revise          | ed.                    |                       |
| 2. We are certified public acco   | ountants registered                      | to practice in M                      | lichigan.  |                                   |                        |                       |
| We further affirm the following. comments and recommendatio                                   | "Yes" responses hans                     | ave been disclo                       | sed in the financial stat  | ements, includi                   | ng the notes           | , or in the report of |
| You must check the applicable t   | box for each item b                      | elow.                                 |  |                                   |                        |                       |
| Yes 🔽 No 1. Certair   | n component units/t                      | funds/agencies                        | of the local unit are exc  | cluded from the                   | financial sta          | atements.             |
| Yes No 2. There 275 of  | are accumulated of 1980).                | deficits in one o                     | r more of this unit's ui   | nreserved fund                    | balances/re            | tained earnings (P.A  |
| Yes V No 3. There amend   |  | non-compliance                        | with the Uniform Acc   | ounting and Bu                    | udgeting Act           | t (P.A. 2 of 1968, a  |
|   |  |                                       | ons of either an order<br>ne Emergency Municipa                                |                                   | the Municip            | al Finance Act or if  |
| Yes No 5. The lo  | cal unit holds depo<br>ended [MCL 129.91 | osits/investment<br>I], or P.A. 55 of | ts which do not comply<br>1982, as amended [MC                                 | y with statutory<br>CL 38.1132]). | requiremer             | nts. (P.A. 20 of 1943 |
| Yes No 6. The loc   | cal unit has been de                     | elinquent in dist                     | ributing tax revenues th   | nat were collecte                 | ed for anothe          | er taxing unit.       |
| Yes 🔽 No 7. pensio  | n benefits (normal                       | costs) in the cu                      | tional requirement (Art<br>urrent year. If the plan<br>uirement, no contributi | is more than 1                    | 00% funded             | d and the overfundin  |
| Yes No 8. The lo  | cal unit uses cred<br>129.241).          | it cards and ha                       | as not adopted an app  | olicable policy a                 | as required            | by P.A. 266 of 199    |
| Yes 🔽 No 9. The loc   | cal unit has not ado                     | opted an investm                      | nent policy as required  | by P.A. 196 of                    | 1997 (MCL 1            | 129.95).              |
| We have enclosed the followi  | ing:                                     |                                       |  | Enclosed                          | To Be<br>Forward       |                       |
| The letter of comments and rec  | commendations.                           |                                       |  | V                                 |                        |                       |
| Reports on individual federal fir   | nancial assistance <sub>l</sub>          | programs (progi                       | ram audits).   |                                   |                        | V                     |
| Single Audit Reports (ASLGU).   |  |                                       |  |                                   |                        | ~                     |
| Certified Public Accountant (Firm Name ANDERSON, TACKMAN &                                    |  |                                       |  |                                   |                        |                       |
| Street Address 901 LUDINGTON STREET   |  |                                       | City<br>ESCANABA   | 1                                 | State<br><b>MI</b>     | 49829                 |
| Accountant Signature  | CON                                      |                                       |  |                                   | Date<br><b>3/16/05</b> |                       |

## COMPONENT UNIT FINANCIAL STATEMENTS

September 30, 2004

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OFFICES IN MICHIGAN AND WISCONSIN

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Schoolcraft County Economic Development Corporation Manistique, Michigan 49854

We have audited the accompanying financial statements of the Schoolcraft County Economic Development Corporation, a component unit of Schoolcraft County, as of and for the year ended September 30, 2004, as listed in the table of contents. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in Governmental Auditing Standards, issued by the Comptroller General of the United Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall We believe that our audit provides a financial statement presentation. reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Schoolcraft County Economic Development Corporation, as of September 30, 2004, and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated January 20, 2005 on our consideration of the Schoolcraft County Economic Development Corporation's internal control over financial reporting and our tests of its' compliance with certain provisions of laws, regulations, contracts and grants.

Board of Directors Schoolcraft County Economic Development Corporation

The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit in accordance with Government Audit Standards and should be read in conjunction with this report in considering the results of our audit.

The Corporation has implemented a new financial reporting model, as required by provisions of GASB Statement No. 34, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments, as of September 30, 2004.

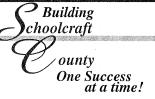
The management's discussion and analysis on pages MDA-1 through MDA-3 are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Anderson, Tockman , Company P.L.C.
Certified Public Accountants

January 20, 2005

## SCHOOLCRAFT COUNTY

Economic Development Corporation



## **Schoolcraft County Economic Development Corporation**

Management Discussion and Analysis

This section of the Schoolcraft County Economic Development Corporation's (SCEDC) annual financial report presents our discussion and analysis of the SCEDC's financial performance during the year ended September 30, 2004. Please read it in conjunction with the SCEDC's financial statements.

The following table summarizes the net assets as of September 30, 2004 and 2003:

|                                   | 2004             | 2003      |
|-----------------------------------|------------------|-----------|
| Assets:                           | 2004             | 2003      |
| Current Assets:                   |                  |           |
| Cash Restricted                   | \$51,906         | \$85,683  |
| Unrestricted                      | 31,023           | 35,475    |
| Cash – asset replacement          |                  | 9,999     |
| Certificate of Deposit            | 10,934           | 10,770    |
| Total Current Assets              | \$93,863         | \$141,881 |
| Property & Equipment              |                  |           |
| Land                              | \$ 5,000         | \$ 5,000  |
| Building                          | 18,000           | 18,000    |
| Building Improvements             | 19,136           | 19,186    |
| Office Equipment and furniture    | 8,234            | 8,234     |
| Less accumulated depreciation     | (23,250)         | (19,669)  |
| Net Fixed Assets                  | 27,120           | 30,751    |
| Total Assets                      | \$120,983        | \$172,582 |
| Liabilities and Equity            |                  |           |
| Current Liabilities:              |                  |           |
| Accounts payable                  | \$ 6,730         | \$ 27,103 |
| Accrued payroll and payroll taxes | _3,574_          | 1,781     |
| Total Current Liabilities         | \$ 10,304        | \$ 28,884 |
| Net Assets:                       |                  |           |
| Invested in capital assets, net   |                  |           |
| of related debt                   | \$ 27,120        | \$ 50,106 |
| Unrestricted                      | 83,559           | 84,592    |
| Total Net Assets                  | \$110,679        | \$143,698 |
| Total Liabilities and Net Assets  | <u>\$120,983</u> | \$172,582 |
|                                   | -                | -         |

The following revenue table provides comparative revenue and expense information for the fiscal years ended September 30, 2004 and 2003:

|  | 2004           | 2003         |
|--|----------------|--------------|
| Total Operating Revenues                     |                |              |
| Federal sources:                             |                |              |
| Rehabilitation grants                        |                | 4 #00        |
| city   | 46.766         | 1,500        |
| county Administration and project management | 46,766         | 111,426      |
| _  | 17,850         | 06450        |
| county                                       |                | 26,153       |
| county                                       |                | 48,815       |
| Replacement housing                          | 45,000         | ,            |
| State sources:                               | ·              |              |
| DPA grant – county                           | 79,877         |              |
| Home links                                   | 250            | 500          |
| Administration and project management        | 34,770         |              |
| Rehabilitation grant – city                  | 46,500         |              |
| Other:                                       |                |              |
| County appropriation                         | 8,000          | 10,000       |
| City appropriation                           | 1,100          | 1,100        |
| Program income city                          | 21,036         | 54,337       |
| county                                       | 61,272         | 47,300       |
| PIP administration                           |                | 9,312        |
| Township appropriations                      | 5,000          |              |
| Miscellaneous                                | 6,082          | <u>5,566</u> |
| <b>Total Operating Revenues</b>              | 272 502        | 216 000      |
| Total Operating Revenues                     | <u>373,503</u> | 316,009      |
|  |                |              |
| <b>Total Operating Expenses</b>              |                |              |
| Rehabilitation grants city                   | 64,648         | 1,500        |
| county                                       | 177,680        | 117,565      |
| Replacement housing                          | 40,000         |              |
| Rehabilitation using program income          |                |              |
| city   | 37             | 50,653       |
| county                                       | 5,502          | 23,043       |
| DPA grants –county                           | 19,148         | 52,381       |
| County emergency                             | 5,495          | 1,031        |
| PIP expenses                                 |                | 16,096       |

| Net Assets, end of year                | <u>\$110,679</u> | <u>\$143,698</u>       |
|--|------------------|------------------------|
| Net Assets beginning of year           | 143,698          | <u>179,850</u>         |
| Net Loss                               | (33,019)         | $\frac{209}{(36,152)}$ |
| Interest income                        | 165              | 209                    |
| Non-Operating Income (expense)         | (33,184)         | (36,361)               |
| Total operating expense Operating loss | \$406,687        | \$352,370<br>(26,261)  |
| iviiscenaneous                         | 2,055            | 2,318                  |
| Repair & maintenance Miscellaneous     | 1,372            | 792                    |
| Subscriptions & dues                   | 1,276            | 1,240                  |
| Utilities Subscriptions & Lorentee     | 1,949            | 1,814                  |
| Professional services                  | 4,211            | 5,035                  |
| Insurance                              | 1,187            | 1,130                  |
| Travel                                 | 2,479            | 4,575                  |
| Telecommunications                     | 2,966            | 3,180                  |
| Postage                                | 952              | 930                    |
| Depreciation                           | 3,581            | 3,686                  |
| Office Supplies                        | 2,139            | 1,626                  |
| Marketing                              | 1,071            | 763                    |
| Advertising                            | 1,246            | 622                    |
| Payroll taxes                          | 4,411            | 4,101                  |
| Fringe benefit expense                 | 5,634            | 4,682                  |
| Salaries and wages                     | 57,656           | 53,607                 |
| Administrative expenses:               |                  |                        |
|  |                  |                        |

The Schoolcraft County SCEDC revenues increased along with expenses but overall showed a deficit of \$33,019. This is the result of the reduction of grant funding due primarily to budget cuts at the state and federal level. This financial report is designed to provide our citizens with a general overview of the SCEDC's finances and to demonstrate accountability in the funds received.

If you have any questions about this report or need additional information, please contact the SCEDC office directly at 321 Deer Street, Manistique, MI 49854.

## STATEMENT OF NET ASSETS

September 30, 2004

### **ASSETS**

| CURRENT ASSETS: Cash - Restricted Unrestricted Certificate of Deposit  | \$ 51,906<br>31,023<br>10,934                           |
|--|---|
| TOTAL CURRENT ASSETS   | 93,863  |
| FIXED ASSETS: Land Building Building improvements Office equipment and furniture Less accumulated depreciation | 5,000<br>18,000<br>19,136<br>8,234<br>( <u>23,250</u> ) |
| NET FIXED ASSETS   | 27,120  |
| TOTAL ASSETS   | <u>\$ 120,983</u>                                       |
| <u>LIABILITIES AND EQUITY</u>  |   |
| CURRENT LIABILITIES: Accounts payable Accrued payroll and payroll taxes  | \$ 6,730<br>3,574                                       |
| TOTAL CURRENT LIABILITIES  | 10,304  |
| NET ASSETS: Invested in capital assets, net of related debt Unrestricted                                       | 27,120<br>83,559  |
| TOTAL NET ASSETS   | 110,679   |
| TOTAL LIABILITIES AND NET ASSETS   | \$ 120,983  |

## STATEMENT OF ACTIVITIES

For the year ended September 30, 2004

| OPERATING REVENUES: Federal sources:   |  |
|--|--|
| Rehabilitation grants - County<br>Administration and project management<br>Replacement housing grant   | \$<br>46,766<br>17,850<br>45,000   |
| State sources:  DPA grant - County Rehabilitation grant - City Administration and project management Homelinks   | 79,877<br>46,500<br>34,770<br>250  |
| Other:    County appropriation    City appropriation    Township appropriations    Program income - City   | <br>8,000<br>1,100<br>5,000<br>21,036<br>61,272<br>6,082   |
| TOTAL OPERATING REVENUES   | <br>373,503  |
| OPERATING EXPENSES:  Rehabilitation grants - City - County  Replacement housing grant Rehabilitation using program income - City - County  DPA grants - County County emergency Administrative expenses: Salaries and wages Fringe benefit expense Payroll taxes Advertising Marketing Office supplies Depreciation Postage Telecommunications Travel Insurance Professional services Utilities Subscriptions and dues | 64,648<br>177,680<br>40,000<br>37<br>5,502<br>19,148<br>5,495<br>57,656<br>5,634<br>4,411<br>1,246<br>1,071<br>2,139<br>3,581<br>952<br>2,966<br>2,471<br>1,187<br>4,211<br>1,949<br>1,276 |

## STATEMENT OF ACTIVITIES

For the year ended September 30, 2004

| OPERATING EXPENSES (continued): Repair and maintenance Miscellaneous |                          | \$                        | 1,372<br>2,055 |
|--|--------------------------|---------------------------|----------------|
|  | TOTAL OPERATING EXPENSES |                           | 406,687        |
|  | OPERATING LOSS           | (                         | 33,184)        |
| NON-OPERATING INCOME (EXPENSE):<br>Interest income                   |                          | <b>s</b> sons/sormal-time | 165            |
|  | NET LOSS                 |                           | (33,019)       |
| Net assets, beginning of year  |                          |                           | 143,698        |
| I  | NET ASSETS, END OF YEAR  | <u>\$</u>                 | 110,679        |

## STATEMENT OF CASH FLOWS

For the year ended September 30, 2004

| CASH FLOWS FROM OPERATING ACTIVITIES:               |   |          |
|---|---|----------|
| Cash received from grant activities                 | \$                                      | 386,969  |
| Cash received from other sources                    | •                                       | 20,182   |
| Cash payments to employees for services             | ( '                                     | 64,127)  |
| Cash payments to suppliers for goods and services   | ì                                       | 355,778) |
| cabir paymenes to supprincip for goods and services | ·                                       |          |
| NET CASH USED BY OPERATING ACTIVITIES               | (                                       | 12,754)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:               |   |          |
| Interest income                                     |   | 165      |
| Threfest Theome                                     | *************************************** | 103      |
| NET DECREASE IN CASH                                | (                                       | 12,589)  |
| Cash and equivalents, beginning of year             |   | 106,452  |
| CASH AND EQUIVALENTS, END OF YEAR                   | \$                                      | 93,863   |
|   |   |          |
| RECONCILITION OF OPERATING LOSS TO NET CASH         |   |          |
| USED BY OPERATING ACTIVITIES:                       |   |          |
| Operating loss                                      | (                                       | 33,184)  |
| Adjustments to reconcile operating loss to          | •                                       | , ,      |
| net cash used by operating activities:              |   |          |
| Depreciation  |   | 3,581    |
| (Increase) decrease in receivables                  |   | 35,429   |
| Increase (decrease) in accounts payable             | 1                                       | 20,373)  |
|   | 1                                       | •        |
| Increase (decrease) in accrued expenses             |   | 1,793    |
| NET CASH USED BY OPERATING ACTIVITIES               | ( <u>\$</u>                             | 12,754)  |

#### NOTES TO FINANCIAL STATEMENTS

September 30, 2004

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Economic Development Corporation was incorporated on March 12, 1982 by Schoolcraft County under the provisions of Act No. 338 of the Public Acts of 1974, as amended, for the purposes of preventing conditions of unemployment and to assist commercial enterprise in order to strengthen and revitalize the economy of Schoolcraft County. To fulfill its stated purpose, the Corporation was charged with management responsibilities for distribution and control over certain grant monies.

- (1) <u>Scope of Entity</u> The accompanying financial statements present information on all of the federal, state and local grants received by the Corporation.
- (2) <u>Component Unit</u> The Schoolcraft County Economic Development Corporation is a component unit of the County of Schoolcraft.
- (3) <u>Accounting Policies</u> The accounting policies of the Corporation conform to generally accepted accounting principles as applicable to governmental units. The following is a summary of the more significant policies:

Basis of Accounting - Basis of accounting refers to when revenue and expenditures or expenses are recognized in the accounts and reported in the financial statements. The Corporation maintains its accounting records on the accrual basis of accounting. Revenues are recognized when they are earned and expenses are recognized when incurred. The Corporation applies all GASB pronouncements as well as the FASB pronouncements issued on or before November 30, 1989, unless those pronouncements conflict or contradict GASB pronouncements.

- (4) <u>Fixed Assets</u> Fixed assets, consisting of buildings and tangible personal property, are valued at cost for assets purchased by the Corporation and at estimated fair market value at date of acquisition for assets acquired by transfer from other entities.
- (5) <u>Depreciation</u> Depreciation on all exhaustible fixed assets used by the Corporation is charged as an expense against operations and accumulated depreciation is reported on the statement of net assets.

Depreciation has been provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

Building 20 years
Building improvements 5-10 years
Equipment 15 years

The cost of normal maintenance and repairs is charged to operations as incurred.

#### NOTES TO FINANCIAL STATEMENTS

September 30, 2004

## NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

- (6) <u>Restricted Resources</u> When both general purpose and restricted revenues are available for use it is the Corporation's policy to use restricted resources first.
- (7) <u>Use of Estimates</u> The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE B - CASH AND EQUIVALENTS

(1) <u>Cash</u> - The composition of cash as reported on the balance sheet is presented below:

Cash items:

Checking - restricted \$ 51,906 - unrestricted 31,023 Certificate of Deposit 10,934

TOTAL \$ 93,863

(2) <u>Deposits</u> - At year-end, the carrying amount of the Corporation's deposits were \$93,863 and the bank balance was \$95,199. Of the bank balance, 100 percent is insured by Federal Depository Insurance according to FDIC regulations.

State statues authorize the Corporation to deposit and invest in the following:

- a. Bonds and other direct obligations of the United States or an Agency or instrumentality of the United States.
- b. Certificates of deposit, savings accounts, deposit accounts, or depository receipts of a financial institution.
- c. Commercial paper rated at time of purchase within the three highest classifications established by not less than two standard rating services and that matures not more than 270 days after the date of purchase.
- d. Repurchase agreements consisting of instruments listed in subdivision (a).
- e. Banker's acceptance of Unites States banks.
- f. Obligations of this state or any of its political subdivisions that at the time of purchase are related as investment grade by not less than one standard rating service.

#### NOTES TO FINANCIAL STATEMENTS

September 30, 2004

#### NOTE B - CASH AND EQUIVALENTS (continued)

- g. Mutual funds registered under the investment company act of 1940, title I of chapter 686, 54 sat. 789, 15 U.S.C. 80a-1 to 80a-3 and 80a-4 to 80a-64, with the authority to purchase only investment vehicles that are legal for direct investment by a public corporation. However, a mutual fund is not disqualified as a permissible investment solely by reason of any of the following:
  - i) The purchase of securities on a when-issued or delayed delivery basis.
  - ii) The ability to lend portfolio securities as long as the mutual fund receives collateral at all times equal to at least 100% of the securities loaned.
  - iii) The limited ability to borrow and pledge a like portion of the portfolios' assets for temporary or emergency purposes.
- h. Obligations described in subdivisions (a) through (g) if purchased through an interlocal agreement under the Urban Cooperation Act of 1967, MCL 124.501 to 124.512.
- i. Investment pools organized under the Surplus Funds Investment Pool Act, 1982 PA 367, 129.111 to 129.118.
- j. Investment pools organized under the Local Government Investment Pool Act, MCL 129.141 to 129.150.

Attorney General's Opinion No. 6168 states that public funds may not be deposited in financial institutions located in states other than Michigan.

All deposits are carried at cost, which approximate market value, and are in accordance with statutory authority.

#### NOTE C - FIXED ASSETS

A summary of changes in fixed assets is as follows:

|   | Balance<br>10/01/03         | Additions           | Deletions | Balance<br>_9/30/04         |
|---|-----------------------------|---------------------|-----------|-----------------------------|
| Land (undepreciated)<br>Building          | \$ 5,000<br>18,000          | \$ -<br>-           | \$ -      | \$ 5,000<br>18,000          |
| Building improvements<br>Office equipment | 19,136<br><u>8,234</u>      |                     |           | 19,136<br><u>8,234</u>      |
| Accumulated depreciation                  | 50,370<br>( <u>19,669</u> ) | (3,581)             |           | 50,370<br>( <u>23,250</u> ) |
| NET ASSETS                                | \$ 30,701                   | ( <u>\$ 3,581</u> ) | \$ -      | <u>\$ 27,120</u>            |

#### NOTES TO FINANCIAL STATEMENTS

September 30, 2004

#### NOTE D - NET ASSETS - RESERVED

Of the \$83,559 of unrestricted net assets the Board has reserved \$13,579 for future asset replacement and \$38,327 for future housing projects. The total reservations of \$51,906 also shows as restricted cash in the Statement of Net Assets.

#### NOTE E - CONTINGENT LIABILITIES

The Economic Development Corporation receives significant financial assistance from federal and state agencies in the form of grants. The disbursement of funds from the various programs generally requires compliance with terms and conditions specified in the applicable grant agreement and is subject to examination by the grantor agency. Any disallowed claims resulting from such examination could become a liability of the Economic Development Corporation. Management is not aware of any such claims as of September 30, 2004.

#### NOTE F - RISK MANAGEMENT

The Corporation is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees and natural disasters. Settled claims resulting from these risks, if any, have not exceeded commercial insurance coverage in any of the past three fiscal years.

Kristine P. Berhow, CPA, Principal Alan M. Stotz, CPA, Principal Raymond B. LaMarche, CPA, Principal Erkki M. Peippo, CPA, Principal

Kevin C. Pascoe, CPA Lindsay J. Behrend, CPA Christina A. Smigowski, CPA

OFFICES IN MICHIGAN AND WISCONSIN

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors of the Schoolcraft County Economic Development Corporation Manistique, Michigan 49854

We have audited the component unit financial statements of the Schoolcraft County Economic Development Corporation, as of and for the year ended September 30, 2004, and have issued our report thereon dated January 20, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the component unit financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the component unit financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned func-We noted no matters involving the internal control over financial reporting and its operations that we consider to be material weaknesses. However, we noted other matters involving the internal control over financial reporting that we have reported to management of the Corporation, in a separate letter dated January 20, 2005,

(906) 786-3111

Board of Directors of the Schoolcraft County Economic Development Corporation

#### Compliance

As part of obtaining reasonable assurance about whether the Corporation's component unit financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

This report is intended for the information and use of the Corporation Board, management, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than those specified parties.

Anderson, Tackman + Company P.L.C.

Certified Public Accountants

January 20, 2005

Kristine P. Berhow, CPA, Principal Alan M. Stotz, CPA, Principal Raymond B. LaMarche, CPA, Principal Erkki M. Peippo, CPA, Principal

Kevin C. Pascoe, CPA Lindsay J. Behrend, CPA Christina A. Smigowski, CPA

OFFICES IN MICHIGAN AND WISCONSIN

#### REPORT TO MANAGEMENT

To the Board of Directors and Management of Schoolcraft County Economic Development Corporation Manistique, Michigan

#### Audit Committee Communications

We have audited the component unit financial statements of the Schoolcraft County Economic Development Corporation for the year ended September 30, 2004, and have issued our reports thereon dated January 20, 2005. Our professional standards require that we make several communications to you, the purpose of which is to assist you with additional information regarding the scope and results of the audit that may assist you with your oversight responsibilities of the financial reporting process for which management is responsible.

#### Our Responsibility Under U. S. Generally Accepted Auditing Standards

Our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute assurance that the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because of the concept of reasonable assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud and defalcations, may exist and not be detected by us.

As part of our audit, we considered the internal control structure of the Schoolcraft County Economic Development Corporation. Management has the responsibility for adopting sound accounting policies, for maintaining an adequate and effective system of accounts, for safeguarding assets and for maintaining the structure of the internal control system to help assure the proper recording of transactions. Our consideration of the system of internal control was solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control structure.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we performed tests of the Corporation's compliance with certain provisions of laws, regulations, contracts and grants. However, the objective of our tests was not to provide an opinion on compliance with such provisions.

Board of Directors and Management of Schoolcraft County Economic Development Corporation

#### Significant Accounting Policies

Management has the responsibility for selection of appropriate accounting policies. In accordance with the terms of our engagement, we will advise management of the appropriateness of the accounting policies and their application. The significant accounting policies used by the Schoolcraft County Economic Development Corporation are described in Note A of the financial statements.

With the exception of the adoption of the Governmental Accounting Standards Board Statement No. 34, no new accounting policies were adopted and the application of existing policies were not changed during the fiscal year. We noted no transactions entered into by the Schoolcraft County Economic Development Corporation during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

#### Management Judgments and Accounting Estimates

Some accounting estimates are utilized in financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. Our conclusions regarding the reasonableness of the estimates are based on reviewing and testing the historical data provided by management and using this data to compute or test the estimates.

#### Significant Audit Adjustments

For purposes of this letter, professional standards define a significant audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. Our audit adjustments, individually and in the aggregate, do not have a significant effect on the financial reporting process.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether significant or not resolved to our satisfaction concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about accounting and auditing matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the financial statements of the Schoolcraft County Economic Development Corporation, or a determination of the type of auditor's opinion

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to be expressed on those statements, our professional standards require the consulting accountant advise us so we may determine if the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### Issues Discussed Prior to Retention of Independent Auditors

There were no discussions with management regarding any issues that were a condition to our retention as independent auditors.

#### <u>Difficulties Encountered in Performing the Audit</u>

We encountered no significant difficulties in dealing with management in the performance of our audit.

#### Comments and Suggestions

In planning and performing our audit of component unit financial statements of the Schoolcraft County Economic Development Corporation, for the year ended September 30, 2004, we considered the Corporation's internal control structure to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure.

However, during our audit we became aware of matters that are opportunities for strengthening internal controls and/or operating efficiencies. The memorandum that accompanies this letter summarizes our comments and suggestions regarding those matters. This letter does not affect our report dated January 20, 2005, on the financial statements of the Schoolcraft County Economic Development Corporation.

We have already discussed many of these comments and suggestions with management, and we will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations.

We would like to express our appreciation for the excellent cooperation we received while performing the audit. If we can be of any assistance in implementing the above recommendations, please contact us.

This report is intended for the information of the Board, the cognizant audit agency, and other audit agencies and should not be used for any other purpose. This restriction is not intended to limit the distribution of this report, which, upon acceptance by the Board, is a matter of public record.

Anderson, Tockman + Company P.L.C.

Certified Public Accountants

January 20, 2005

#### COMMENTS AND SUGGESTIONS

September 30, 2004

#### INVOICE FILING

- 1. During our audit we noted that invoices documenting disbursements to contractors are filed in the housing project files. It would be easier to track these invoices by having individual vendor files for these invoices. We recommend that the Board consider establishing the practice where a copy of the invoice be filed by vendor for these disbursements.
- 2. In relation to the previous comment we feel it would be beneficial to consider filing all invoices by vendor rather than by month. This aids in invoice tracking and in documenting an audit trail. This should not be construed as a requirement, as all invoices selected for audit testing were located.

#### BOARD OVERSIGHT

During our audit we noted that the executive committee signs a monthly check register to indicate disbursement approval. We also noted that several months disbursement activity did not get the executive committee approval. Because of the limited number of staff available at the Corporation it is our feeling that board oversight over financial activity is of significant importance. We recommend that the Board consider establishing a finance committee. This committee would be responsible for reviewing all monthly disbursement activity, bank reconciliations and considering on a periodic basis, the review of documentation backing up the disbursement activity. Establishing this committee and these procedures would not only serve to protect the Board, but also the position of the executive director, who presently oversees all of the Board's financial activity.